

#### **Exhibitor Prospectus**



**associationX** - a one day event, where industry partners and association professionals connect.

Featuring the associationX Trade Show held around targeted education programs and networking opportunities.

Wellington - 27 March 2024

associationX 2024

New
Zealand's
only
association
exclusive
tradeshow

Connect

face-to-face with associations meeting professionals at this one-day tradeshow





## A Powerful Way to Grow Your Business...

Business and Professional Associations



\$92 Million association market



\$299K
Spent on
products and
services annually by
the average association



> 6700
Meetings and events
per year
associations
hold



96%
Of association professionals anticipate holding in-person events in 2023

#### Why Exhibit at associationX

93% of the 2022 delegates were final decision-makers or has significant influence over the companies buying decisions, with 97% of AuSAE members hold an annual conference and at least 3 meetings per year.

AuSAE attracts delegates from across the association management profession including Chief Executive Officers, Executive Directors, Conference & Event Planners and Marketing Communication Professionals.

# associationX can provide your organisation with

- Quality not quantity an event where association executives are committed to building relationships with you.
- An opportunity to meet with your top clients and establish relationships with potential
- An opportunity to build and reinforce strategic relationships.
- The opportunity to demonstrate your company's commitment to the industry.
- Time to network key decision makers.
- A effective way to reinforce your organisation's brand and build brand awareness amongst a relevant audience.

#### association X 2023 - Attendance - Sample List

Independent Tertiary Education New Zealand
Arbitrators' and Mediators' Institute of New Zealand Inc.
Bed & Breakfast Association New Zealand
Building Services Contractors NZ
Career Development Association of New Zealand
Community Networks Aotearoa
Cooperative Business New Zealand
Crane Association of New Zealand
Diversity Works New Zealand

Electricity Engineers' Association Employers and Manufacturers Association

Engineering New Zealand Financial Services Federation

Franchise Association of New Zealand Inc Funeral Directors Association of New Zealand HERA (NZ Heavy Engineering Research Assoc.) Hire Industry Association of New Zealand (Inc.)

EWPA and NZFIA

Independent Tertiary Education New Zealand
Institute of Financial Professionals New Zealand Inc
Institute of Managers and Leaders Australia and New Zealand
Internet New Zealand
Irrigation New Zealand Inc

Library and Information Association of New Zealand Master Painters New Zealand Association Inc New Zealand Association of Anaesthetists

New Zealand Association Of Counsellors

New Zealand Health IT

New Zealand Institute of Quantity Surveyors

New Zealand Motor Caravan Association Inc

NZ Paint Manufacturers Association Inc
New Zealand School Trustees Association
New Zealand Security Association
New Zealand Society of Anaesthetists
New Zealand Speech Language
Therapists Association
New Zealand Veterinary Association
NZ Herefords

NZ Rural General Practice Network
Physical Education New Zealand
Printing Industries New Zealand Inc
Project Management
Institute of New Zealand
Property Institute of New Zealand
Public Libraries of New Zealand

Registered Master Joiners New Zealand Joinery Manufacturers Federation

Retail NZ
Retirement Villages Association
Roofing Association New Zealand
Royal Forest and Bird Protection
Society of New Zealand
Steel Construction New Zealand
Taituara Local Government

Professionals Aotearoa Total Management Solutions Ltd Tourism Industry Aotearoa

TUANZ

Window & Glass Association NZ  $\,$ 



### associationX - Booth Booking

If you are interested in a Exhibition partnership opportunity, please contact AuSAE on

Australasian (NZ) Society of Association Executives (AuSAE)

Brett Jeffery, General Manager New Zealand

phone: +64 27 249 8677 email: brett@ausae.org.au

AuSAE associationX Exhibitor - online bookings only

Click here to

Book online now

All prices are plus GST

#### associationX - Terms & Conditions

- 1. Confirmation of the exhibition and /or sponsorship can only be made upon receipt of a completed 'associationx online portal', agreeing to the Terms and Conditions outlined.
- 2. Cancellation of sponsorship must be received in writing. In the event you cancel your package, the organiser reserves the right to retain deposit monies received unless that particular package is resold.
- 3. While every reasonable precaution is taken, the organisers expressly decline responsibility for any loss or damage which may befall the person or property of the partner from any cause whatsoever. associationX Partners are advised to take out adequate cover, especially Public Liability Insurance. Public Liability
- 4. Insurance is not included in the booth cost. Exhibitors may be asked to provide a certificate of cover from their insurer or purchase public liability coverage from the organisers.
- 5. If the organisers cannot hold the association X 24 a due to acts of God, government or other events beyond our control, partners and exhibitors will receive a proportionate refund of any monies available after fixed costs have been met. The organisers are not responsible for any further costs incurred by partners and exhibitors in connection with the event.
- 6. Partners are responsible for providing artwork, logos and text as relevant by the due dates. The organisers takes no responsibility for publishing artwork, logos or text received after the due date or in an incorrect format.
- 7. Partners will receive an information pack containing due dates, requirements and other information after payment have been received.
- 8. The organisers reserve the right to amend the associationx program to benefit the partner and/or the event. Every effort will be made to maximise partner benefits as well as delegates' experience.
- 9. Selection of partners and exhibitors will be based on their ability to meet event requirements and offer innovative solutions. The organisers reserve the right, at their absolute discretion, to deny any offer of partnership.
- 10. If the sponsor increases their service prices or product specifications prior to fulfilling their associationX commitment the partner will honour the level of partnership and/or service delivery with the organiser at the rates agreed upon. i.e. the organiser will not be affected in any negative financial way due to a partner changing service prices or product specifications.
- 11. After a partnership has been accepted a reduction in partnership is considered a cancellation and will be governed by the organisers partnership cancellation policy where a fee of 50% in cash of the partnership amount (whether a financial partnership or budget replacement partnership) will apply unless a suitable replacement venue or services can be found.
- 12. Partner Registration Transferability: All registrations are transferable in full (i.e. no one day passes are available) until 72hrs prior to the associationx 24 opening. To transfer a registration the person must also be eligible for that registration category.
- 13. Subletting partnerships will not be permitted and Associated companies who may have representatives on your stand should be notified to the event manager, for confirmation
- 14. The organisers make no warranty as to the number of delegates and/or visitors that may attend these events.
- 15. The provision of delegate contact details is subject to the provisions of the Privacy Act 2021. The Act requires that before name and contact details can be published in a list of forum delegates and distributed to fellow delegates or any other party, delegates must give consent. This consent will be sought but is not guaranteed.
- 16. Should any or all of the conference be canceled or delayed through no fault of the organiser, the venue or the Event Manager, then the sponsor shall not be entitled to any refund or claim for any loss or damage. Inclusion of artwork and text of corporate logos or recognition in printed material is subject to meeting publication deadlines.
- 17. The partnership packages include the company logo on selected advertisements. The organisers will seek to provide maximum exposure but make no guarantee that the logos will be placed on all advertisements of the conference.
- 18. Subletting of exhibition space will not be permitted and Associated companies who may have representatives on your stand should be notified to the Exhibition Manager.







#### associationX 2024

AssociationX delivers
business and
professional associations
to you during the event

AuSAE is focused on its commitment to foster a strong and robust association sector.